

Ref: 1339827

## ***BUSINESS OPPORTUNITIES FROM ISRAEL***

***April 2021***

### **Greetings from the Federation of Israeli Chambers of Commerce!**

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

**Companies who find these offers relevant to them may contact us directly and approach Ms. Yonat Keren: [chamber@chamber.org.il](mailto:chamber@chamber.org.il)**

We invite you and your members to send us business offers to publish them on our website business opportunity system.

To post an offer, please [click here](#)

Thank you in advance for your cooperation.

<b>Offer No.</b>	<b>Interested in</b>	<b>Subject</b>
119818	Export	Wide Range of Sustainable, Biodegradable and Eco-friendly <b>Industrial Cleaning Products</b>
121509	Export	<b>Wide range of WDM</b> (wavelength division multiplexing) <b>and OTN</b> (optical transport network) products, that support any mix of data, storage, video & TDM services
121513	Export	<b>Fresh Ginger</b> from Thailand
121510	Collaboration/JV	<b>Water and Infrastructure</b>
121511	Representation/ Services	<b>Food Processing and Automation</b> - Plant Construction for the Dairy, Fruit Juice and Fruit Preparation Industries
119721	Import-Export, Collaboration, Representation	<b>Equipment for Bakeries and Patisseries</b>
119723	Import-Export	<b>Jeans</b> for Men, Women and Kids

## EXPORT

Company Name	<a href="#">PacketLight Networks</a> (23395)
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.packetlight.com">www.packetlight.com</a>
Year of Establishment	2000
No. of Employees	51-2000
<i>Offer No.</i>	<i>119818</i>
Summary of offer	<i>Export: <b>Wide range of WDM (wavelength division multiplexing) and OTN (optical transport network) products, that support any mix of data, storage, video &amp; TDM services</b></i>
<p><b><u>Description of Offer</u></b></p> <p>Established in 2000, our company develops and manufactures leading DWDM and OTN equipment for the transport of data, storage, voice and video over data center interconnect, metro and long haul fiber optic networks.</p> <p>The company specializes in optical communications, and aims at providing flexible optical communications system that enables companies and organizations to make use of all types of optical networks.</p> <p>We have extensive international operations in Singapore, Australia, Indonesia, and among its customers are the IEC in Singapore, telecommunications and telecom companies, local police, security institutions, universities and more.</p>	
Potential Partners	<p>The company is currently looking for distributors or integrators, in two main areas:</p> <p><b>Communication equipment</b> - Distributors with experience in the communication sector who sell equipment such as routers and switches, and are interested in adding a DWDM product, where the company's products can be added to the distributor's product basket.</p> <p><b>Optics</b> - Distributors specializing in these fields.</p>
Target Countries	Worldwide

Company Name	<a href="#">Green Line Global - GLG Ltd.</a> (74381)
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.rotal-green.co.il">www.rotal-green.co.il</a>
Year of Establishment	1962
No. of Employees	40
Offer No.	121509
Summary of offer	<i>Export: <b>Wide Range of Sustainable, Biodegradable and Eco-friendly Industrial Cleaning Products</b></i>
<p><b><u>Description of Offer</u></b></p> <p>The company's products were introduced, tested and approved on the Israeli market since 2012 and globally in Australia, Germany, South Africa, Panama, Costa Rica and India. Currently, we supply over 500 satisfied customers such as: Government organizations, global and local utility companies, commercial manufacturers, food processing and packaging facilities, movie theatres, laboratories, hospitals, private labelling and custom packaging.</p> <p>The Product Range includes: Soot Removers / Cleaners, Degreasers, Oil &amp; Grease Removers / Cleaners, Rust Removers, Lime-Stone Removers, Adhesive Removers, PCB / Electronic Cleaners, Paint Removers / Cleaners, Engine Cleaners, Food Industry Cleaners and many more.</p> <p>Our products are highly effective even compared with chemical based products and are an effective qualified eco-friendly solution.</p>	
Potential Partners	Our global partners are supplied with concentrates, easily processed into ready to use cleaning products. Large OEM customers are supplied with tailor-made ready to use products.
Target Countries	Greece, Turkey, Portugal.

Company Name	<a href="#">Tekoa Mushroom Farms Ltd.</a> (23725)
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.tekoafarms.co.il">www.tekoafarms.co.il</a>
Year of Establishment	1986
No. of Employees	100
Offer No.	121513
Summary of offer	<i>Export: <b>Fresh Ginger from Thailand</b></i>
<p><b><u>Description of Offer</u></b></p> <p>We are looking to sell fresh Thailand Ginger.</p> <p><b>Specs:</b> Premium Air dried ginger Cleaned and treated 300-450 gr pieces Each piece carefully selected and sorted Prewashed with a chlorine-based disinfection solution</p> <p>Boxes of 13.6 NW approximately 14.7 GW (with carton)</p> <p>FCL 40" Reefer 18 ton</p> <p><b>Lab results:</b> Coliform bacteria – less than 10,000 per gram. Fecal coliform bacteria – less than 1,000 per gram. E Coli – less than 10 per gram Residual pesticides-not detectable. Nematodes and insects - not detectable.</p> <p>Offer 1.8 USD FOB Bangkok Thailand.</p>	
Potential Partners	Ginger buyers who want to buy quality ginger at an attractive price.
Target Countries	Worldwide

## Collaboration/Joint Ventures

Company Name	<a href="#">Magelan Planning &amp; Engineering Consulting Ltd.</a> (72620)
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.magelan.co.il">www.magelan.co.il</a>
Year of Establishment	1998
No. of Employees	23
Offer No.	121510
Summary of offer	<i>Collaboration/JV: <b>Water and Infrastructure</b></i>
<p><b><u>Description of Offer</u></b></p> <p>The water sector in Israel is expected to develop significantly over the coming years, with major engineering challenges expected. The company is at the forefront of the water engineering industry and one of the leading planning offices in the Israeli water sector.</p> <p>The company is looking for strategic collaboration with a water engineering firm, to address these challenges and meet the terms of local tenders. The tenders concern large and varied water infrastructure systems.</p> <ul style="list-style-type: none"> <li>• The international partner can participate and generate revenues from projects in the Israeli market that would normally be difficult to access.</li> <li>• The Israeli partner can increase the scope and variety of projects bid for by outsourcing certain parts of the project, thus also increasing revenue and profitability.</li> </ul>	
Other Information	Interested parties who meet the above criteria will be put in direct contact with the client for further information and to begin a discussion.
Potential Partners	<ol style="list-style-type: none"> <li>1. At least 20 years of consecutive operation as an engineering design company.</li> <li>2. Annual turnover of at least \$10 million for at least the last 3 years.</li> <li>3. Staff of more than 30 qualified and experienced engineers with a seniority of at least 6 years (B.Sc. in</li> </ol>

	<p>mechanical Eng. and/or civil Eng. and/or water Eng. and/or sanitation Eng. and/or environmental Eng. and/or process Eng. and/or agricultural Eng.).</p> <p>4. Familiarity with BIM/Revit and at least 5 projects carried out using these tools. *</p> <p>5. Direct experience in planning/design of the following types of project:</p> <ol style="list-style-type: none"> <li>Concrete or steel reservoirs for drinking or reclaimed water.</li> <li>Earth and rock dam reservoirs.</li> <li>Reclaimed or wastewater treatment facilities.</li> <li>Pipelines *</li> <li>Impressed current cathodic protection systems. *</li> <li>Design of wells including pumping facilities. *</li> <li>Pumping stations. *</li> </ol> <p>* Less important.</p>
Target Countries	Spain, Italy, England, Germany, France.

### **Representation/Services**

Company Name	<a href="#">Bawaco Israel Ltd.</a> (73987)
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.bawaco.com">www.bawaco.com</a>
Year of Establishment	
No. of Employees	10
Offer No.	121511
Summary of offer	<i>Representation/Services:</i> <b>Food Processing and Automation - Plant Construction for the Dairy, Fruit Juice and Fruit Preparation Industries</b>
<b><u>Description of Offer</u></b>	

We are an international engineering company with know-how in food processing such as milk processing, fruit processing, and automation.

Our company has offices in Israel, Switzerland and Germany.

The company has many years of global experience and high-level expertise. We specialize in various aspects such as: complex sterilization guidelines for UHT and ESL milk, construction of complete dairy factories for yoghurt or fresh milk and all that require the utmost care and smooth processes with minimal maintenance requirements and a maximum service life.

Our company in Israel specializes mainly in Mini dairies and ESL soy milk drinks plants.

Other Information	<p>We offer a wide range of services for the liquid food industry, including:</p> <p><b>Consulting:</b> We analyse your specific situation and design solutions based on your wishes and your goals).</p> <p><b>Engineering:</b> (We develop process variants, building concepts, flowcharts Auto-CAD, 2- and 3-D layouts and determine the required equipment sizes, describe processes, calculate energy consumption, create tender documents and calculate costs.</p> <p><b>Implementation:</b> We develop concepts for automation and controls, analyse risks, design systems, define process descriptions, program software, integrate and adapt existing process control systems.</p> <p><b>Project Management:</b> We plan, coordinate, manage and monitor your processes in terms of both timing and staffing, select final components during detail engineering, describe the automation/functioning of your system, and supervise on-site installation.</p> <p><b>Comissioning:</b> We plan and conduct tests of your new system's functionality, integration with your other systems, and final inspections; We instruct and train your workforce, plan and implement ways to optimise your existing systems.</p> <p><b>Service:</b> We provide full and complete documentation, support, spare parts, and after-sales service.</p>
Potential Partners	Dairies, Mini Dairies, Fruit and Ice-Cream Plants.
Target Countries	Worldwide

## IMPORT-EXPORT

Company Name	<a href="#">Jagum Ltd.</a> (51031)
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.jagumltd.co.il">www.jagumltd.co.il</a>
Year of Establishment	1976
No. of Employees	11
Offer No.	119721
Summary of offer	<i>Import-Export/Collaboration/Representation: <b>Equipment for Bakeries and Patisseries, with the highest standards, and ISO standard authorization</b></i>
<p><b><u>Description of Offer</u></b></p> <p>The company specializes in manufacturing and marketing equipment for bakeries and patisseries, at the highest standards with ISO standard authorization.</p> <p>We would like to present you with the "behind the scene" process of our favorite and bestselling product – the Pita bread.</p> <p>A simple looking product that seems very easy to make, requires planning, special equipment and precision, in order to achieve its round, perfectly shaped, moist and delicious taste but mostly such that maintains its structure and does not tear or crumbles when it is eaten.</p> <p>We have been active in the industry for over 50 years. Our experience, along with advance technology, led us to becoming prominent in the local and international markets, in manufacturing and marketing industrial equipment for bakeries and patisseries.</p> <p>We present you with professional and effective solution that is based on years of experience and revolutionary technology. Each pita that comes out of our machines will be perfect, just like a quality handmade pita bread .</p> <p>Using our equipment, your bakery will enjoy a short working timeframe, quick manufacturing processes that are more efficient and cost productive, and the end result be perfect.</p>	



You are welcome to browse the website, learn about our equipment, and receive professional consultation from our team of experts.	
Potential Partners	<ul style="list-style-type: none"> <li>• Baking equipment sellers specializing in heavy duty, professional baking equipment.</li> <li>• Small, medium and large bakeries and patisseries.</li> <li>• Large flour mills for their customers.</li> </ul>
Target Countries	Gulf States, UAE, Eastern and Western Europe, USA, South America, Asia, Africa, Canada, Australia, New Zealand.

Company Name	<a href="#">Yayo-Jeans</a> (74242)
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.yayo-jeans.com">www.yayo-jeans.com</a>
Year of Establishment	2003
No. of Employees	5
Offer No.	119723
Summary of offer	<i>Import-Export: <b>Jeans for Men, Women and Kids</b></i>
<p><b><u>Description of Offer</u></b></p> <p>Our company's main motto for the 15 years of its activity is to enable our customers to build their own brand by producing high quality and competitive products.</p> <p>For the last 15 years the company has gained expertise for manufacturing with leading fashion brands. We produce jeans for men, women and children.</p> <p>A team of leading fashion Israeli designers enables the creation of products at top international standards.</p>	
Potential Partners	Factories (Morocco and Turkey), Fashion Chains (Jeans)
Target Countries	Morocco, Turkey, Spain, Italy, France, Germany, UK.