

BUSINESS OPPORTUNITIES FROM ISRAEL - APRIL 2021

EXPORT FROM ISRAEL

#	Company Name	Website	Summary of offer	Potential Partners + Target Countries	No. of Employees	Year of Establishment	Contact Person	Offer No.
1	PacketLight Networks (23395)	www.packetlight.com	<p>Export: Wide range of WDM (wavelength division multiplexing) and OTN (optical transport network) products, that support any mix of data, storage, video & TDM services</p> <p>Established in 2000, our company develops and manufactures leading DWDM and OTN equipment for the transport of data, storage, voice and video over data center interconnect, metro and long haul fiber optic networks.</p> <p>The company specializes in optical communications, and aims at providing flexible optical communications system that enables companies and organizations to make use of all types of optical networks.</p> <p>We have extensive international operations in Singapore, Australia, Indonesia, and among its customers are the IEC in Singapore, telecommunications and telecom companies, local police, security institutions, universities and more.</p>	<p>Potential partners:</p> <p>The company is currently looking for distributors or integrators, in two main areas:</p> <p>Communication equipment - Distributors with experience in the communication sector who sell equipment such as routers and switches, and are interested in adding a DWDM product, where the company's products can be added to the distributor's product basket.</p> <p>Optics - Distributors specializing in these fields.</p> <p>Target Countries: Worldwide</p>	51-2000	2000	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: yonatn@chamber.org.il	119818
2	Green Line Global - GLG Ltd. (74381)	www.rotal-green.co.il	<p>Export: Wide Range of Sustainable, Biodegradable and Eco-friendly Industrial Cleaning Products</p> <p>The company's products were introduced, tested and approved on the Israeli market since 2012 and globally in Australia, Germany, South Africa, Panama, Costa Rica and India. Currently, we supply over 500 satisfied customers such as: Government organizations, global and local utility companies, commercial manufacturers, food processing and packaging facilities, movie theatres, laboratories, hospitals, private labelling and custom packaging.</p> <p>The Product Range includes: Soot Removers / Cleaners, Degreasers, Oil & Grease Removers / Cleaners, Rust Removers, Lime-Stone Removers, Adhesive Removers, PCB / Electronic Cleaners, Paint Removers / Cleaners, Engine Cleaners, Food Industry Cleaners and many more.</p> <p>Our products are highly effective even compared with chemical based products and are an</p>	<p>Potential partners:</p> <p>Our global partners are supplied with concentrates, easily processed into ready to use cleaning products. Large OEM customers are supplied with tailor-made ready to use products.</p> <p>Target countries: Greece, Turkey, Portugal.</p>	40	1962	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: yonatn@chamber.org.il	121509
3	Tekoa Mushroom Farms Ltd. (23725)	www.tekoafarms.co.il	<p>We are looking to sell fresh Thailand Ginger.</p> <p>Specs: Premium Air dried ginger Cleaned and treated 300-450 gr pieces Each piece carefully selected and sorted Prewashed with a chlorine-based disinfection solution</p> <p>Boxes of 13.6 NW approximately 14.7 GW (with carton)</p> <p>FCL 40" Reefer 18 ton</p> <p>Lab results: Coliform bacteria – less than 10,000 per gram. Fecal coliform bacteria – less than 1,000 per gram. E Coli – less than 10 per gram Residual pesticides-not detectable. Nematodes and insects - not detectable.</p> <p>Offer 1.8 USD FOB Bangkok Thailand.</p>	<p>Potential partners:</p> <p>Ginger buyers who want to buy quality ginger at an attractive price.</p> <p>Target countries: Worldwide</p>	100	1986	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: yonatn@chamber.org.il	121513

Collaboration/Joint Ventures

4	Magelan Planning & Engineering Consulting Ltd. (72620)	www.magelan.co.il	<p>Collaboration/JV: Water and Infrastructure</p> <p>The water sector in Israel is expected to develop significantly over the coming years, with major engineering challenges expected. The company is at the forefront of the water engineering industry and one of the leading planning offices in the Israeli water sector.</p> <p>The company is looking for strategic collaboration with a water engineering firm, to address these challenges and meet the terms of local tenders. The tenders concern large and varied water infrastructure systems.</p> <ul style="list-style-type: none"> • The international partner can participate and generate revenues from projects in the Israeli market that would normally be difficult to access. • The Israeli partner can increase the scope and variety of projects bid for by outsourcing certain parts of the project, thus also increasing revenue and profitability. <p>IES has a team of technicians equipped with luggaged service vehicles, starting with a supply of quality and reliable products that meet the customer's needs, through low use and maintenance costs, maintenance treatments, routine inspections and originals.</p> <p>Interested parties who meet the above criteria will be put in direct contact with the client for further information and to begin a discussion.</p>	<p>Potential partners:</p> <ol style="list-style-type: none"> 1. At least 20 years of consecutive operation as an engineering design company. 2. Annual turnover of at least \$10 million for at least the last 3 years. 3. Staff of more than 30 qualified and experienced engineers with a seniority of at least 6 years (B.Sc. in mechanical Eng. and/or civil Eng. and/or water Eng. and/or sanitation Eng. and/or environmental Eng. and/or process Eng. and/or agricultural Eng.). 4. Familiarity with BIM/Revit and at least 5 projects carried out using these tools. * 5. Direct experience in planning/design of the following types of project: <ol style="list-style-type: none"> a. Concrete or steel reservoirs for drinking or reclaimed water. b. Earth and rock dam reservoirs. c. Reclaimed or wastewater treatment facilities. d. Pipelines * e. Impressed current cathodic protection systems. * f. Design of wells including pumping facilities. * g. Pumping stations. * <p>* Less important.</p> <p>Target countries: Spain, Italy, England, Germany, France.</p>	15	2019	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: yonatk@chamber.org.il	119724
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Representation/Services

5	Bawaco Israel Ltd. (73987)	www.bawaco.com	<p>Representation/Services: Food Processing and Automation - Plant Construction for the Dairy, Fruit Juice and Fruit Preparation Industries</p> <p>We are an international engineering company with know-how in food processing such as milk processing, fruit processing, and automation.</p> <p>Our company has offices in Israel, Switzerland and Germany.</p> <p>We offer a wide range of services for the liquid food industry, including: Consulting: We analyse your specific situation and design solutions based on your wishes and your goals).</p> <p>Engineering: (We develop process variants, building concepts, flowcharts Auto-CAD, 2- and 3-D layouts and determine the required equipment sizes, describe processes, calculate energy consumption, create tender documents and calculate costs.</p> <p>Implementation: We develop concepts for automation and controls, analyse risks, design systems, define process descriptions, program software, integrate and adapt existing process control systems.</p> <p>Project Management: We plan, coordinate, manage and monitor your processes in terms of both timing and staffing, select final components during detail engineering, describe the automation/functioning of your system, and supervise on-site installation.</p> <p>Comissioning: We plan and conduct tests of your new system's functionality, integration with your other systems, and final inspections; We instruct and train your workforce, plan and implement ways to optimise your existing systems</p>	<p>Potential partners: Dairies, Mini Dairies, Fruit and Ice-Cream Plants.</p> <p>Target countries: Worldwide</p>	10		Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il	121511
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IMPORT-EXPORT

6	Jagum Ltd. (51031)	www.jagumLtd.co.il	<p>Import-Export/Collaboration/Representation: Equipment for Bakeries and Patisseries, with the highest standards, and ISO standard authorization</p> <p>The company specializes in manufacturing and marketing equipment for bakeries and patisseries, at the highest standards with ISO standard authorization.</p> <p>We would like to present you with the "behind the scene" process of our favorite and bestselling product – the Pita bread.</p> <p>A simple looking product that seems very easy to make, requires planning, special equipment and precision, in order to achieve its round, perfectly shaped, moist and delicious taste but mostly such that maintains its structure and does not tear or crumbles when it is eaten.</p> <p>We have been active in the industry for over 50 years. Our experience, along with advance technology, led us to becoming prominent in the local and international markets, in manufacturing and marketing industrial equipment for bakeries and patisseries.</p> <p>We present you with professional and effective solution that is based on years of experience and revolutionary technology. Each pita that comes out of our machines will be perfect, just like a quality handmade pita bread.</p> <p>Using our equipment, your bakery will enjoy a short working timeframe, quick manufacturing processes that are more efficient and cost productive, and the end result</p>	<p>Potential Partners</p> <ul style="list-style-type: none"> • Baking equipment sellers specializing in heavy duty, professional baking equipment. • Small, medium and large bakeries and patisseries. • Large flour mills for their customers. <p>Target Countries: Gulf States, UAE, Eastern and Western Europe, USA, South America, Asia, Africa, Canada, Australia, New Zealand.</p>	11	1976	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: yonatk@chamber.org.il	119721
7	Yayo-Jeans (74242)	www.yayo-jeans.com	<p>Import-Export: Jeans for Men, Women and Kids</p> <p>Our company's main motto for the 15 years of its activity is to enable our customers to build their own brand by producing high quality and competitive products.</p> <p>For the last 15 years the company has gained expertise for manufacturing with leading fashion brands. We produce jeans for men, women and children.</p> <p>A team of leading fashion Israeli designers enables the creation of products at top international standards.</p>	<p>Potential Partners: Factories (Morocco and Turkey), Fashion Chains (Jeans).</p> <p>Target Countries: Morocco, Turkey, Spain, Italy, France, Germany, UK.</p>	5	2003	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: yonatk@chamber.org.il	119723