FEDERATION OF ISRAELI CHAMBERS OF COMMERCE
The Roof Organization of the Free Business Sector

84 Hahashmonaim St. Tel-Aviv 67132, Israel
Tel: 972-3-563 1020, Fax: 972-3-561 9027
chamber@chamber.org.il www.chamber.org.il

Ref: 1534479

BUSINESS OPPORTUNITIES FROM ISRAEL

January 2024

Greetings from the Federation of Israeli Chambers of Commerce!

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

Companies who find these offers relevant to them may contact us directly and approach Ms. Yonat Keren: chamber@chamber.org.il

We invite you and your members to submit business offers for publication on our website business opportunity system.

To post an offer, please **click here**

Thank you in advance for your cooperation.

Offer No.	*Interested in*	*Subject*
147082	*Export/Franchisee Joint-Venture*	***IVD Tests Focusing on Respiratory Disease Diagnosis***
147083	*Export/Joint Venture/Services*	***Construction and Development of Diverse Agricultural Farms Consulting and Accompanying Agricultural Projects***
147084	*Export/Joint Venture*	***Innovative Sensor for the Dairy Farm/Parlor***
147085	*Export*	***Medjoul Dates***
147086	*Export/Franchisee Representation*	***Gas Grills, Side Burners, Modular Kitchens, Refrigerators, Ice Makers, Special Units***
147087	*Export/Franchisee Representation/ Joint Ventures*	***Pharmaceuticals***
147088	*Export*	***Botanical Supplement, Food Supplement***
147089	*Import-Export*	***Surplus Chemical Inventory***
147090	*Import*	***Canola, Sunflower and Olive Oils***
147091	*Import*	***Tools and Technical Equipment***

EXPORT

Company Name	**BMT Diagnostics Ltd.** (58925)
Contact Person	**Initial contact to be made via the Federation of Israeli Chambers of Commerce:** International Relations Division Email: chamber@chamber.org.il
Website	www.bmtdiagnostics.com
Year of Establishment	2004
No. of Employees	15
Offer No.	*147082*
Interested in	***Export/Joint-Venture/Franchisee***
Summary of offer	***IVD Tests Focusing on Respiratory Disease Diagnosis***

Description of Offer

The company has been bringing innovative products to the marketplace by developing customer-friendly rapid diagnostic tests.

The company's technological platforms reduce test performance complexity to a single step, making it simpler and more intuitive for the end user. It also improves the process of patient screening, shifting it from centralized labs to the point-of-care and self-use, thereby improving healthcare provision and HMO service quality.

Having identified the need for more user-friendly and accurate rapid diagnostic tests, the company has developed and pioneered a first-of-its-kind of No-Step IVD integrated diagnostic devices that include Strep A, COVID-19 Ag, and Influenza A+B tests that greatly simplify rapid diagnostic testing.

We also supply rapid tests for many additional infectious diseases, cardiac and cancer markers, fertility, urinalysis, drugs of abuse, and more.

Our company is constantly expanding its product line by improving its existing products and adding novel ones to its portfolio.

We are seeking importers and distributors in major territories for our current products.

Other Information	We take pride in participating in the ongoing point-of-care diagnostics revolution, making rapid tests more accurate and simpler to use and supporting the transition of diagnostic tests

	from central labs to the physicians' offices and from there to patients' homes. We continuously strive to improve our products offering, paying close attention to our existing long-term customers' needs and feedback.
Potential Partners	Importers, Distributors, HMO's, Clinics, Hospitals.
Target Countries	Europe

Company Name	**Yashar Mehasade** (70030)
Contact Person	**Initial contact to be made via the Federation of Israeli Chambers of Commerce:** International Relations Division Email: chamber@chamber.org.il
Year of Establishment	2013
No. of Employees	1-10
Offer No.	*147083*
Interested in	***Export/Joint Venture/Services***
Summary of offer	**** Construction and Development of Diverse Agricultural Farms*** **** Consulting and Accompanying Agricultural Projects***

Description of Offer

Our company specializes in establishing, managing, supervising, and agricultural production in tropical climates.

We offer establishment consulting and accompaniment of agricultural projects and the development of diverse agrarian farms, fruit orchards, greenhouse crops, and open spaces. Moreover, we accompany and cultivate all types of vegetables and poultry industry (chicken coops for meat and chicken coops for egg-laying sheds) and provide training to locals in the growing sectors.

Among the projects we have carried out are the following:

- The establishment of a farm in Gabon, Africa - accompaniment and project management of diverse agricultural farms, growing vegetables in open areas and greenhouses, planting fruit orchards, establishing and operating chicken coops for eggs, and providing training for workers in the various branches.

- Management of the Congo's President's farm - producing vegetables and poultry for eggs and establishing additional agricultural farms specializing in chickens and eggs.
- Management of productive farms in Central America for vegetable crops, melons, and watermelons for export to the United States.
- Accompanying agricultural projects in Mexico to marketing and exporting to the United States.

Potential Partners	Farm owners interested in business and professional cooperation, UN aid organizations, Ministries of Agriculture.
Target Countries	Central America, South America, Africa.

Company Name	**Yanaytech Smart Innovations Ltd.** (52669)
Contact Person	**Initial contact to be made via the Federation of Israeli Chambers of Commerce:** International Relations Division Email: chamber@chamber.org.il
Website	www.yanaytech.com
Year of Establishment	2019
No. of Employees	1-10
Offer No.	*147084*
Interested in	***Export/Joint Ventures***
Summary of offer	***Innovative Sensor for the Dairy Farm/Parlor***

Description of Offer

We are a young and dynamic company with over ten years of experience, providing smart solutions to everyday challenges in the agricultural industry in general and the field of milking systems in particular.

Our switch is revolutionary and interfaces with all milking systems, significantly improving the efficiency of the milking process - saving time and money for the farmer.

Currently, we are looking for partners, distributors, dairy equipment installation companies, and customers in the dairy farming business for our innovative product in the milking systems/dairy farm business.	
Potential Partners	Distributors, dealers, milking system equipment installers, and dairy farm customers.
Target Countries	USA, New Zealand, Mexico, South Africa, Europe.

Company Name	**Mial Impex 1986 Ltd.** (13706)
Contact Person	**Initial contact to be made via the Federation of Israeli Chambers of Commerce:** International Relations Division Email: chamber@chamber.org.il
Website	www.mialimpex.com
Year of Establishment	1976
No. of Employees	35
Offer No.	*147085*
Interested in	***Export***
Summary of offer	***Medjoul Dates***

Description of Offer

Our company was founded in 1986 and is one of the leading companies in the Israeli market. We focus on importing dried fruits, and all types of nuts from all over the world, as well as exporting dates to the United States, Turkey, Europe, Asia, and other regions around the globe.

We grow our crops in the Arava Desert in Southern Israel. This region is endowed with an optimal climate and a steady water flow from the nearby Jordan river. These conditions contribute to the date's size, excellent taste and royal color.

Our dates are at the core of our business, which we have cultivated within the family business for decades.

Potential Partners	Dried fruits and nuts importers, fruits wholesalers, retail chain stores.
Target Countries	Worldwide

Company Name	**Carmel Direct** (46312)
Contact Person	**Initial contact to be made via the Federation of Israeli Chambers of Commerce:** International Relations Division Email: chamber@chamber.org.il
Website	www.caesargrill.com
Year of Establishment	2003
No. of Employees	50
Offer No.	*147086*
Interested in	***Export/Representation/Franchisee***
Summary of offer	***Gas Grills in different sizes, Side Burners, Modular Kitchens, Refrigerators, Ice Makers, Special Units like Caesar Art Kitchens, Various Accessories, and Spices.***

Description of Offer

We are a leading company in Israel specializing in manufacturing, importing, marketing, and distributing premium outdoor kitchens, advanced cuisine, and gas grills .

Our commitment to quality, professional customer service, and ground-breaking innovation sets us apart from others in the industry. We take pride in delivering the finest products while maintaining fair trade practices .

As we expand to new territories, we are looking for visionary retail partners to collaborate with.

You can access our comprehensive portfolio of top-of-the-line outdoor kitchens and gas grills that blend cutting-edge technology with exquisite craftsmanship by partnering with us. Whether you want to expand your product range, offer exclusive offerings to your customers, or establish yourself as an industry trendsetter, we are the perfect partner to help you achieve your goals.

Potential Partners	DIY stores, BBQ stores.
Target Countries	USA, Canada, Europe.

Company Name	**Padagis** (13386)
Contact Person	**Initial contact to be made via the Federation of Israeli Chambers of Commerce:** International Relations Division Email: chamber@chamber.org.il
Website	www.padagis.com
Year of Establishment	1961
No. of Employees	1,300
Offer No.	*147087*
Interested in	***Export/Representation/Franchisee/Joint Ventures***
Summary of offer	***Pharmaceuticals***

Description of Offer

We are dedicated to improving the well-being of patients and consumers by providing high-quality, affordable, specialized healthcare products. The company is a leading provider of extended topical and other specialty pharmaceuticals to its primary markets of the United States and Israel.

We employ over 1,300 people worldwide and are looking to expand our activity outside the USA market to the UK.

We are actively seeking a local partner in the UK with extensive expertise in the pharmaceutical market. The objective is to collaborate on expanding our operations beyond the USA to sell products and possibly establish a presence in the UK.

We are looking for an experienced partner who will be the MAH in the UK and has a proven record of success in registering, marketing, and selling pharmaceutical products in the UK.

Potential Partners	Pharmaceutical companies, distributors, wholesalers.
Target Countries	UK

Company Name	**Ascarit Ltd.** (71098)
Contact Person	**Initial contact to be made via the Federation of Israeli Chambers of Commerce:**

	International Relations Division Email: chamber@chamber.org.il
Website	www.ascarit.com
Year of Establishment	2016
No. of Employees	1-10
Offer No.	*147088*
Interested in	***Export***
Summary of offer	***Botanical Supplement, Food Supplement***

Description of Offer

Our company developed a botanical Supplement that assists in balancing the Glucose level in the blood of Diabetes patients.

The product was tested in a clinical study and successfully reduced sugar levels in the blood.

We have more than 4,500 patients who use our product and 60% of return customers.

Considering the increasing number of patients and the spread of Diabetes Mellitus as a global epidemic in the 21st century, the market for our product expands worldwide.

Potential Partners	Distributing companies and wholesalers with experience in marketing Natural Products and Supplements.
Target Countries	USA, United Kingdom, Germany, Nederland, Switzerland.

IMPORT & EXPORT

Company Name	**Surplus International Ltd.** (73997)
Contact Person	**Initial contact to be made via the Federation of Israeli Chambers of Commerce:** International Relations Division Email: chamber@chamber.org.il
Website	www.surplus-inter.com
Year of Establishment	2017

No. of Employees	1-10
Offer No.	*147089*
Interested in	***Import & Export***
Summary of offer	***Buying Surplus Chemical Inventory (out of date, off specification materials or any other reason) from manufacturing industries and matching it with relevant buyers***

Description of Offer

Our expertise lies in the recycling and repurposing of excess inventory. Through the acquisition of surplus chemical inventory, including materials that are out of date, off-specification, or for any other reason, from manufacturing industries, we connect them with suitable buyers. This enables us to offer efficient, high-quality, environmental, and cost-effective inventory solutions.
We will easily, quickly, and safely identify a new owner for your unused materials from our extensive worldwide network.
We will take care of everything, ensuring the whole process is seamless, safe, confidential, and professional, every step of the way.

We work with the following industries:

- Pharmaceutical
- Agriculture
- Solvents
- Fragrance
- Cosmetics
- Pigments & Dyes
- Food & Additive
- Vitamins
- Adhesives
- Polymers
- Resins and more

Potential Partners	Chemical manufacturers, Pharmaceutical manufacturers, Agriculture manufacturers, Solvents manufacturers, Cosmetics manufacturers, Pigments & Dyes manufacturers, Food & Additive manufacturers, Vitamins manufacturers, Adhesives manufacturers, Polymers manufacturers, Resins manufacturers.
Target Countries	Europe (in particular France, Germany, UK, Switzerland, Italy) USA and India.

IMPORT

Company Name	**E. Saado Import & Marketing Ltd.** (78151)
Contact Person	**Initial contact to be made via the Federation of Israeli Chambers of Commerce:** International Relations Division Email: chamber@chamber.org.il
Year of Establishment	2022
No. of Employees	6
Offer No.	*147090*
Interested in	***Import***
Summary of offer	***Canola, Sunflower and Olive Oils***

Description of Offer

Our company specializes in importing and marketing food products worldwide. We maintain close connections with major Israeli companies and are currently looking to expand our product portfolio, aiming at establishing long-term business partnerships.

Currently, our company is specifically interested in importing oils, with our primary focus on canola, sunflower, and olive oil. We welcome relevant proposals and look forward to continuing discussions for potential collaboration.

Potential Partners	Suppliers of Food Products
Target Countries	Worldwide

Company Name	**L.K. Tools & Equipment Ltd.** (77479)
Contact Person	**Initial contact to be made via the Federation of Israeli Chambers of Commerce:** International Relations Division Email: chamber@chamber.org.il
Website	www.lkltd.com
Year of Establishment	1952
No. of Employees	~50
Offer No.	*147091*
Interested in	***Import***
Summary of offer	***Tools and Technical Equipment***

Description of Offer

Established in 1952, our company specializes in the import, export, and marketing of hand and power tools, as well as technical and industrial equipment. We proudly represent, import, and distribute a diverse selection of high-quality global brands.

We are interested in finding reputable dealers of tools, technical equipment, pneumatic and welding tools, boosters, etc., to establish mutually beneficial business relations.

We are looking for high-quality tools and technical equipment, such as:
* Hand Tools
* Auto shop equipment
* Toolboxes, cabinets, trolleys, and organizers
* Safety harnesses and equipment
* Tying, lifting and hoisting equipment, jacks, and levers
* Mechanic gloves and nitrile work gloves.

Possibility for OEM our brand.

Potential Partners	Suppliers of Manufacturers
Target Countries	Taiwan